

Health Center Saves 34% on Health Insurance and Brings Back Furloughed Employees

STATS ON BORIKEN NEIGHBORHOOD HEALTH CENTER



LOCATION:

East Harlem, NY



NUMBER OF

EMPLOYEES: 185



ESTIMATED EMPLOYEE SAVINGS ON NONSTOP WELLNESS:

\$41,332.50 for a medium usage scenario



ESTIMATED EMPLOYER SAVINGS ON NONSTOP WELLNESS:

+\$230,000

BORIKEN NEIGHBORHOOD HEALTH CENTER



East Harlem Council for Human Services, Inc.
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Boriken Neighborhood Health Center (Boriken) was established in 1965 through the efforts of East Harlem residents to address their challenges with providing crucially needed services to their community. Boriken's mission is to maintain excellence in providing comprehensive medical, dental, health education and social services to the residents of East Harlem without regard to the individual patient's ability to pay.

CHALLENGE

With health insurance premiums for Boriken increasing anywhere from 7–11% year-over-year, offering competitive and equitable health benefits to staff was a challenge. In early 2020, Boriken's Director of Human Resources Angie Rodriguez realized she had to find a new way to fund their employer-sponsored health benefits coverage. "I knew that our health benefits weren't the best, because at one point I myself had to opt out of seeking a regular medical service that I needed to access for my health," she said. "It was just too expensive. Even I couldn't afford it." The health benefits status-quo was no longer sustainable and in order to retain and safeguard their workforce, Rodriguez began to explore nontraditional approaches to employee health benefits.

SOLUTION

Providing Boriken's employees with more affordable and more accessible health benefits was a priority for Rodriguez - including finding a way to drive down employees' contributions to their monthly premiums. "Especially during this pandemic, your employees need to be able to seek medical care but if they don't have great insurance, they're not going to do that. So I knew I needed to focus on health benefits moving forward." After learning from her CEO that Nonstop Administration and Insurance Services, Inc. was a Value in Benefits partner of Community Health Ventures (CHV), the business affiliate of the National Association of Community Health Centers, Rodriguez began evaluating the Nonstop Wellness program.

"All I wanted to do was give better, more affordable health benefits to our employees without adding in stress and Nonstop helped me do that."

– Angie Rodriguez,
Director of HR for Boriken

Though she was concerned that changing health benefits options in an already uncertain situation would be "chaotic," Rodriguez was able to confidently move forward. "I wasn't alone, and that made a huge difference. During a time when there was already so much stress and change in protocols and change in the world going on, Nonstop made every effort to make things seamless. All I wanted to do was give better, more affordable benefits to our employees without adding in stress and Nonstop helped me do that," Rodriguez said.

RESULTS

Boriken reduced their annual employee health benefits spend by more than \$230,000 by transitioning from a traditional fully-insured health plan to the Nonstop Wellness program. Such a dramatic impact in their budget allowed them to bring back some employees who were furloughed due to the pandemic while also reducing employee contributions to premium and eliminating employee out-of-pocket expenses because of Nonstop's first-dollar approach to plan design. "To me, honestly, benefits are more important than compensation because without benefits, there is no health and without health, nothing else matters," Rodriguez said.

Nonstop Wellness is a proprietary health insurance product designed for organizations with 50 or more employees on benefits. Nonstop Wellness provides better health benefits at a lower price point than traditional health insurance plans, while providing employees access to robust first-dollar coverage plan design, reducing administrative burdens and lowering operational costs.

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Nonstop Administration and Insurance Services, Inc. was founded with the mission to reduce health insurance costs for nonprofits and their employees without slashing benefits. With their flagship program Nonstop Wellness, Nonstop has saved nonprofits millions in premiums and employee out-of-pocket costs. Today, Nonstop serves nonprofits and for-profits with accessible health benefits that promote access to primary care via an aggressive first-dollar coverage approach – all at a more affordable rate than a traditional health insurance plan. Nonstop's commitment to equitable healthcare, proprietary benefits administration platform, and dedicated services teams, makes Nonstop a top choice for innovative business leaders frustrated with the current broken model of health insurance purchasing.