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# SAVING MONEY WITH US IS EASY & MEMBERSHIP IS FREE

CPG partners with a wide variety of companies to bring you cost-effective solutions on the products, supplies, equipment, and general services your organization uses every day.



Founded in 1998 by the Massachusetts League of Community Health Centers, Commonwealth Purchasing Group (CPG) was established to address economic issues facing health centers and community service organizations. Over the last twenty years, CPG's membership has expanded to include other nonprofit human service organizations across 50 states. Together with our growing portfolio of nationally recognized companies, CPG guarantees unrivaled customer support alongside incomparable savings.

CPG offers our members sustainable solutions that won't drain your organizational resources. We will analyze your purchasing, recommending lower-cost alternatives wherever possible. With a dedicated account manager for your organization, you will receive cohesive data reporting to keep you apprised of your spending and saving patterns. In addition to providing your organization with discounted pricing, employees have exclusive access to savings and employee-focused perks from our contracted companies. This discount brings employees the best deals on cell phone contracts, student loan financing, sporting events, and much more.

Start saving today. Visit cwpurchasing.com/join-now



**DESIGNED TO SAVE YOUR ORGANIZATION MONEY**Save up to 35% on supplies, equipment and services.



COHESIVE DATA REPORTING
We keep you apprised of your spending and saving patterns.



We guarantee incomparable cost savings on all of our contracts.



Our team is here to help ensure total satisfaction.



AS OUR MEMBERSHIP GROWS, SO DO YOUR SAVINGS

The more our members purchase, the lower we can negotiate prices.

## **MEDICAL**

## AFFILIATION SPOTLIGHTS



## **GROUP PURCHASING SERVICES**

We have partnered with Afaxys Group Services (AGS) to offer discounted pricing on women's healthcare products and services your health center relies on every day. AGS negotiates favorable pricing through its group purchasing organization (Afaxys GPO) to facilitate discounts across a broad base of women's health and family planning products. Afaxys GPO serves the needs of community health centers by helping you access even more products and services in addition to contraceptives, including medical and pharmaceutical equipment. AGS has a strategic sourcing business model that supports our efforts of providing quality products and services at an affordable price. This will reduce your costs on IUDs, oral contraceptives, emergency contraceptives, and much more.

#### **CONTRACTS**

Afaxys Pharma, Bayer, Merck, ASD, Cooper Surgical, Allergan

Oral Contraceptives, Emergency Contraceptives, IUDs, Pregnancy Tests, OB/GYN instruments

## **AFAXYS MARKETPLACE**

Afaxys Marketplace leverages the power of punchout to provide a consolidated marketplace of the suppliers you use most. With Afaxys Marketplace you can access supplier-managed catalogs in a single marketplace and save money by comparing products and pricing from your favorite suppliers.



## SUPPLIER DIVERSITY INITIATIVE

As part of our supplier diversity initiative, we partnered with five minority owned businesses to build strategic relationships, support diversity and inclusion, and gain a competitive edge. Our portfolio of minority and women-owned businesses provides a variety of services, ranging from staffing, graphic design, PPE, cybersecurity, and sourcing. Our partnership with the Greater New England Supplier Development Council (GNEMSDC) strengthens our connection to diverse suppliers across the country.











## **Medical Supplies & Equipment**

## **MCKESSON**

McKesson delivers a comprehensive offering of health care products, equipment, technology, and service solutions to support community health centers.

- Distribution centers located regionally for quick and efficient delivery
- Local account representatives for regular visits and support
- Online supply management—order, track deliveries, pay invoices and access product saving tools
- Next day delivery/deliveries five days a week
- · Capital equipment for your new facility

## Medical Equipment Management



STAT Bio-Medical provides service and maintenance to medical equipment that is essential to your health center and is the only service company for medical equipment that meets and exceeds OSHA, JCAHO, CLIA, and NFPA 99 standard guidelines. With their proprietary software loaded onto iPads, STAT Mobile, gives technicians real-time access to customer documentation, repair history, EST reports, warranty information, and repair and maintenance records.



Edge Biomed is a different kind of service company that strives to be your one-stop when it comes to managing your medical equipment. Edge inventories and maintains each site's equipment while tracking staff responsibilities such as vaccine schedules, tasks and certifications. Edge asset tags your equipment while simultaneously performing all OEM-recommended maintenance. Equipment is scanned, documented, and stored in their asset management web-based software, eBioTrack.



Avante Health Solutions is your one source to maximize capital equipment performance. They are making it easier and more affordable for every hospital, clinic, and medical practice to have the very best equipment, supplies, and service. Benefits include leading service response teams, on-site remote access, national 24/7 tech support, field & depot repair, and large replacement parts inventory.

## 340B Pharmaceuticals



R&S Northeast is committed to providing the best supply chain to meet your PHS 340B and non-340B pharmaceutical and medical supply needs. R&S Northeast supplies brand and generic pharmaceuticals including controlled substances C-II through C-V, Unit Dose, HIV/Hep C and diabetes medications. R&S Northeast's primary focus is to offer PHS 340B qualified entities products to provide consistency in care and pricing without financial commitment



Cardinal Health's community health center programs are designed and created specifically for healthcare facilities like yours. With a comprehensive suite of PHS 340B pharmaceutical solutions, Cardinal Health will address your population health management needs across the continuum of care, from HRSA compliance to medication adherence.

## **MCKESSON**

McKesson Pharmaceutical is a regional wholesale prescription drug supplier for health centers' pharmacies at PHS 340B discounted prices.

- Provides assistance in setting up pharmacy arrangements for health center patients
- Five day/week delivery from local distribution center
- Order management systems that provide integrated solutions for pharmacy operations
- · Pharmacy management systems for 340B pharmacies: product dispensing, claim adjudication, reconciliation, point of sale for prescription medications
- Macro Helix, a 340B plan administrator technology

## **Medical Diagnostic Products**



Welch Allyn and Hillrom are unifying their brands to advance connected care. Welch Allyn delivers smarter tools helping you decrease the path from assessment to diagnosis. They provide the following solutions:

- Physical Exam & Diagnostics
- Vision Care
- Telehealth Products
- Patient Monitoring
- Diagnostic Cardiology

## **MEDICAL**

#### **Vaccines**



Seqirus, part of the CSL Group, is a new global company created from the combined strength and expertise of bioCSL and the influenza vaccines business formerly owned by Novartis. Segirus is now the second largest influenza vaccine company in the world. With extensive research and production expertise and manufacturing plants in the US, UK, Germany and Australia, Seqirus is a transcontinental partner in pandemic preparedness and a major contributor to the prevention and control of influenza globally.



GSK's vaccine business develops, produces and distributes over 1.9 million vaccines every day to people across the world. GSK has a portfolio of over 30 pediatric, adolescent, adult and travel vaccines.

## **Laboratory Testing**



Quest Diagnostics empowers people to take action to improve health outcomes. Derived from the world's largest database of clinical lab results, Quest's diagnostic insights reveal new avenues to identify and treat disease, inspire healthy behaviors and improve health care management. Quest serves half of the physicians and health centers in the U.S.

## **Point-of-Care Testing**



Abbott is a global leader in rapid diagnostic tests that deliver the right care, at the right time. Abbott's comprehensive portfolio of tests for infectious disease, cardiometabolic disease and toxicology provides fast, reliable and actionable information that helps improve quality of care and enable better clinical and economic health outcomes. CPG offers national leading contract pricing for their Afinion A1c testing, determine combo HIV testing, and Cholestech rapid lipid testing.

## **Exam Room Furniture**



Midmark Corporation is committed to enriching experiences between caregivers and their patients by bringing clinical spaces, technology and workflows into harmony. Midmark offers full lines of exam chairs and procedure tables as well as workstations, casework, instrument processing, digital diagnostic solutions, and more—all designed to work together seamlessly. Midmark is dedicated to making healthcare safer and more efficient through location and rules-based automation, state-of-the-art software and real-time locating systems (RTLS) technology with the support of our expert consulting services to help improve patient care.

## Personal Protective Equipment & Industrial Supplies



Lancaster Packaging, Inc. has grown from one product line of flexible packaging materials into a national wholesale distribution of packaging and industrial supplies. In response to COVID-19, Lancaster Packaging branched out into Personal Protective Equipment. They offer products ranging from gloves, mask varieties, company brand FDA approved hand sanitizer, face shields, cleaners, and more.

## **Personal Protective Equipment**



SX Industries is a supplier, manufacturer, and distributor of Personal Protective Equipment (PPE). They previously specialized in Original Equipment Manufacturer (OEM) industries, providing manufacturing workers with PPE. When COVID-19 began, they found themselves in a unique position to try and help with the resources from previous relationships and distribution infrastructure

## **DENTAL**

## **Dental Supplies & Equipment**



Henry Schein, Inc., a national full-service distributor, offers a comprehensive selection of dental supplies, equipment and solutions for Community Health Centers. Henry Schein provides over 120,000 branded products, 10,000+ private brand products, and exclusive and specialty products. Henry Schein also offers health center design planning, practice management software, e-commerce solutions, educational resources, and a broad range of financial services.

## **Dental Software**



Dentrix Enterprise from Henry Schein One provides a robust software solution that is highly customizable to your dental organization's unique needs and environment. Dentrix Enterprise inter-operates with more than 40 different medical systems and offers:

- Access to patient records across locations with robust patient referral tracking
- · Comprehensive dental/period charting, with integrated digital x-ray and intra-oral imaging capabilities
- HL7 interface communication with medical software
- UDS & FQHC reporting capabilities
- Meaningful Use Stage 3 reporting
- HSN (health safety net) billing
- Automatic sliding fee adjustments
- Automatic or manual encounter numbers
- Dental resident & student tracking approvals
- Caries risk assessment and/or periodontal index reporting



## **TECHNOLOGY**

## Computers, Hardware & Software



Connection is your one-stop-shop for all of your IT needs. Connection carries the latest products from manufacturers such as HP, Dell, Apple, Cisco, Lenovo, Microsoft, and VMware. They employ hundreds of certified engineers who design, install and support products sold. Connection is focused on the healthcare industry and can offer specialized equipment and services such as:

- Laptops and monitors
- Medical carts
- Point-of-care solutions
- HIPAA and security assessments Pax monitors
- Charity software pricing
- Provisioning of Apple devices Free ground shipping on all orders

## **Training & Compliance**



MedTrainer is a single-source training and compliance management software specifically designed for healthcare organizations. You can manage all your organization's necessary training, documents, policies and procedures, incident reports, safety plans, SDS sheets, contracts and much more all utilizing a single software platform.



Time to get rid of 3 ring binders-Your facility can now manage healthcare compliance using a reliable cloud-based system. Staff will have the ability to create, store and submit electronic documents on a secured system. This system will create the ultimate culture of compliance, no more guessing. MT Compliance makes it easy to manage compliance requirements like incident reporting, SDS sheets, contract management, policies, procedures, and more. Welcome to modern and digital compliance, all under one roof. Make certain each patient is taken care of in an affordable manner. MedTrainer is your solution to ensure HIPAA and OSHA compliance. Take complete control with custom workflows and advanced reporting tools.



Introducing a dynamic training experience for healthcare professionals, instruct your staff with courses that are easy to understand and virtually taught by experts. From new staff to current employees, the MedTrainer software suite will streamline training and grant certificates instantly. Staff will be able to take courses, as many times as he or she wishes. Learning modules from MedTrainer include CLIA Waiver specific courses, manufacturer instructional videos, OSHA and HIPAA training. Staff can learn from modern and interactive modules with the most current information including course-work on the recent Emergency Temporary Standard Mandates.

## Cybersecurity



Cyberattacks targeting healthcare institutions continue to climb. At Evee Consulting, our mission is to keep organizations safe from bad actors and the ever-evolving threat landscape by providing them with the ability to prepare, withstand, and rapidly recover from, and adapt to cyber-attacks. Our services include:

- Cyber Strategy Advisory Management
- Cloud Security Assessment
- Incident Response Readiness
- Governance, Risk, and Compliance
- Security, Policy, and Procedure Documentation
- Cyber Resiliency Assessment
- Cyber Security Education
- Penetration Testing
- Third-Party Risk Management
- Vulnerability Management

## PATIENT TELECOMMUNICATIONS

## **Medical Answering Services**



MASCO Services Inc. provides Call Center solutions to community health centers throughout the country. MASCO caters to all your incoming call requirements and maintains that very important first impression of your organization.

## **Medical Call Center**



Call 4 Health has been an industry leader in providing exclusive medical answering services since 1997. Call 4 Health has integrated state-of-the art technology with excellent customer service to provide clients with an award winning medical answering service. Services include:

Appointment Scheduling & Reminders

- Remote Receptionist
- Marketing/Ad Response
- Nurse Triage
- Physician Referral
- Telehealth

## **Employee & Patient Surveys**



The Crossroads Group is available to provide a cost-effective survey process which alleviates your staff from survey measurement, tabulation, and analysis while providing highly actionable metrics. Areas of specialization include:

- Patient satisfaction and experience surveys (medical, dental, behavioral)
- CG-CAHPS surveys
- Pharmacy patient experience surveys
- Special program evaluation surveys
- Customized market research surveys
- Benchmarking to large CHC database
- Scores by-site, department, provider

## **Telepsychiatry Services**

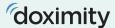


Virtual Medical Staff (VirtualMed Staff) is a full-service solution for clinical, technology and telemedicine expertise. VirtualMed Staff connects clinicians and patients to deliver high-quality healthcare whenever and wherever it's needed. VirtualMed Staff provides seamless telepsychiatry and teleneurology solutions for health centers and clinics across inpatient, outpatient, and emergent settings to help doctors see more patients.

## **Telehealth**



Bluestream is a leading provider of telehealth visits to healthcare providers and health systems with average wait times of 30 seconds. Its virtual care platform provides both third-party providers and health systems with a simple and low-cost way to build, deploy, and manage complex clinical workflows.



We partnered with Doximity to offer members access to a simple and secure telehealth solution. Doximity Dialer provides an easy way for clinicians to place voice and video calls, from mobile devices or desktop, without requiring the patient to login or download software to access the visit. Clinicians can also shield their private phone number and choose to display office or hospital phone numbers to patients instead. Other features include secure texting, straight to voicemail, interpreter numbers, virtual backgrounds, and more.



## **Teledermatology**



3Derm is a clinically-validated teledermatology system with a mission to improve dermatology access. High-quality 2D and 3D images of skin concerns are captured at primary care and triaged by in-network dermatologists. 3Derm's accuracy is on par with in-person dermatologists. This enables health centers to screen out nearly 60% of their dermatology referrals while patients with urgent conditions receive expedited in-person appointments.

**PATIENT TELECOMMUNICATIONS** 

## **Telehealth-Enablement Solutions**



Sano Health provides a bundled wireless device and connectivity telehealth solution which enhances access to care, and improves health outcomes, for under-connected and at-risk populations. Solutions include:

- Telehealth wireless devices, customized to the requirements of the healthcare provider, locked and restricted to telehealth use
- Wireless data connectivity over the networks major wireless network operators
- Enterprise mobility management platform for real-time and remote management and analytics.

## **Language Translation**



For healthcare organizations serving diverse communities, Language Line Solutions offers high-quality telephonic interpreters at exceptional low rates. Specializing in healthcare & social service interpreting, Language Line Solutions supports over 240+ languages, on-demand, 24/7. Services include:

- Fast connection times, with 99.85% successful connection rate to interpreter on the first call
- No surcharge for setup, time-of-day, rare languages, third-party calls, or scheduled calls
- Video remote interpreting in 30+ languages
- On-site user training and local account manager support



Telelanguage interprets over 300 languages, 24/7/365, with an average telephonic connect time of 6-10 seconds. As one of the leading language service providers in the country, Telelanguage knows a thing or two about communication. From on-site interpretation to document translation, telephonic interpretation to video remote interpretation, Telelanguage can handle any of your language requests.



## Office Supplies & Furniture



W.B. Mason is a family-owned company focused on solving customer problems with personalized service and customized solutions. They have been in business for over 120 years specializing in the distribution of office supplies, facilities maintenance products, office and healthcare furniture, coffee, and breakroom items.

- Low prices and free delivery always
- Free restroom and breakroom dispenser programs
- Web ordering platform with reporting capabilities in real-time
- Dedicated account team for CPG members
- Cost analysis team provides cost comparisons

## Office DEPOT

Office Depot® is the nation's largest distributor of office products, equipment and medical furnishings. As a strategic partner, they understand what works for health centers. Program benefits:

- Contract pricing on 1,000+ items
- Free next day delivery on orders of \$50+
- Store purchase card program
- 15% off Office Depot® brand items
- Copy & print program
- Employee purchasing program

## Staples.

CPG members have access to a customized program with Staples that offers insight, innovation, and overall cost savings. With a wide variety of products and services to support your workday, Staples strives to be more than just another vendor for your business. As a trusted, reliable source, Staples provides:

- Experience and expertise with healthcare and medical facilities
- Healthcare and office furniture, breakroom and cleaning products, technology solutions, print and digital copy, promotional items
- Free next-day delivery
- Dedicated account management

## **Office Equipment**

## **TOSHIBA**

Toshiba has over 50 years experience providing technology solutions for companies across the U.S. Products include:

- · Copiers & multi-functional devices (print, copy, scan, fax) standalone printers and faxes, sales and installation
- Lease, purchase and upgrade options
- All-inclusive service agreements for toner, developer, drums and unlimited service
- All equipment guaranteed for life of lease or three years
- Print management programs

## Office Equipment



BDS specializes in servicing and supporting all major brands and types of printers, copiers and fax machines. BDS service and support programs will reduce your total cost of printing, maximize device uptime and extend the useful life of your office equipment. Programs consist of certified/trained senior technicians with office printer, copier, fax, and scanner repair experience.

- Copying systems leasing, sales and customized maintenance programs
- Kyocera, Xerox, Canon, Ricoh, and HP

## **Copy and Print**



Established in 2011, Calloway Graphix, Inc. is a one-stop full service print marketing company that works across the country to deliver top-notch marketing materials, specializing in banners, business cards, signs, brochures, t-shirts, and more. They provide exceptional quality, competitive pricing, and fast turnaround times.

## **RECRUITING & HUMAN RESOURCES**

## **Executive Search Recruitment**



ZurickDavis is a healthcare executive search firm completing regional and national searches for C-suite business or clinical leaders at mission-driven community health organizations. With a national database, ZurickDavis has an extremely rigorous search process to identify, qualify and help CHC's attract top-notch candidates. They also have other divisions focused on specialized recruitina:

- ZDmd is focused exclusively on recruiting physician leaders; chief medical officers and medical directors.
- ZDinterim places leaders into temporary roles.

## **Physician Recruitment**



Jackson Physician Search is one of the largest full-service physician recruitment and consulting firms in the industry. They have been helping partners since 1978 to identify, attract, and retain providers in all 50 states. Their experience allows CPG members access to the largest opt-in database in the industry and the many strategic partnerships that JPS has with organizations and job boards across the country to support local, regional, and national recruitment.

## **Locum Tenens**



Jackson & Coker is among the largest and most well-recognized healthcare staffing firms in the United States. The firmoffering staffing solutions for locum tenens, locums-to-permanent, telehealth and oversight and review—is dedicated to uniting top physicians and advanced practitioners with the hospitals and medical facilities that need them, ensuring patients have access to life-saving healthcare in their own communities. Since the 1970's, Jackson & Coker has placed thousands of healthcare providers with clients ranging from rural clinics to the largest healthcare systems.



Founded in 1979, CHG Healthcare is the largest provider of locum tenens physicians and one of the oldest and largest healthcare staffing companies in the U.S. CHG Healthcare partners with the largest health systems to deliver top-quality providers at preferred prices, ensuring cost containment and uninterrupted patient care. Their family of brands includes Weatherby Healthcare, RNnetwork, CompHealth, Global Medical Staffing, and Foundation Medical Staffing. CHG Healthcare's comprehensive services and geographic reach have made them the premier staffing partner for hospitals and healthcare organizations nationwide

## **Nurse Recruitment**



RNnetwork exclusively recruits and staffs nurses—and even more uniquely—travel nurses. RNnetwork's travel nurses typically have a more versatile, broader set of skills due to their ability and experience of working in different locations all across the nation. RNnetwork guarantees all of their nurses are prescreened for specialized opportunities and take pride in matching nurses only to health centers that will be a great culture fit. They even check-in throughout the placement to ensure everything is going smoothly between your health center and each nurse.

## **Healthcare Recruitment**



CompHealth offers permanent, locum tenens, travel, and other placements for healthcare providers. Though every temporary or permanent position is different, the goal is always the same: to match the right job with the right provider. CompHealth does that by getting to know you and what's most important to you. With more than 1,000 specialized recruiters and in-house licensing, credentialing, travel, and legal teams, they take care of all the details, whatever the position.

## Talent Search



Diverse Talent is a specialized talent search firm, devoted to connecting qualified talent to the corporate need. We take pride in our personability, resources, and commitment to diversity and inclusion within the Executive, STEM, Legal and Healthcare industries

## **Insurance and Benefits**



The Hilb Group is a national brokerage and consulting firm providing employee benefits and risk management consulting to CPG members. They recently acquired Group Brokerage Insurance and Dowling & O'Neil—both community health centerfocused operations.

The Hilb Group's Employee Benefits operation focuses on cost-containment, compliance and communication while helping to lower claim costs and ultimately drive lower premiums. They also offer COBRA administration, cloud-based benefit administration and enrollment systems, and comprehensive compliance support with an in-house benefits attorney and access to HR help desk and research tools.

The Hilb Group's Risk Management operation offers CPG members an exclusive Gap Medical Malpractice insurance product to protect your health center from claims when the FTCA denies them. Their portfolio of products includes privacy (cyber) liability, property and business interruption, executive liability, and workers compensation.

## **Retirement Planning**



SFP Wealth is a full-service financial planning firm focused on developing effective retirement plans, executive benefit plans, and educational workshops to help make the jobs of employers easier. SFP also has access to an extremely competitive retirement plan platform that can be used across a wide variety of plan types at a drastically reduced cost. SFP will conduct a comprehensive retirement plan analysis, assessing plan design, investment provider & educational objectives.

## **Physician Credentialing**



MedTrainer is the best route to healthcare credentialing. Keep your credentialing records current, verified, and accessible all within a single platform. From primary source verification to payer enrollments, MT Credentialing closes the gaps and provides the tools to make your administrator's work easy. Credentialing for healthcare professionals is quick and painless with MedTrainer. Simplify primary source verifications and improve your auditing processes. Whether you are a single provider practice or a hospital system, MedTrainer will adapt to you. Streamline background checks including OIG/SAM or DEA. Never miss a step, you will always be notified and reminded to assist you each step of the way.

## **Payroll Services and Human Resources**



Heartland provides employee payroll services to businesses ranging in size from small to large. Whether your members are looking for a turnkey payroll service for an expanding employee base or offering a 401(k) for the first time, our full-service employee payroll services and HR services for all businesses offer reliable solutions that your members can trust:

- All-inclusive payroll services with no extra fees and no hidden costs.
- · A single point of contact with a dedicated payroll consultant who is familiar with your members' business.
- An HR Support Center with customizable documents for hiring, managing, and paying employees.
- Members receive personalized alerts on current laws, regulations and court decisions that could impact their business.



## **Outsourced Waste Management**



Innovative Cost Solutions (ICS) helps healthcare facilities across the country reduce their medical, solid waste and recycling costs. Though ICS is not a waste removal company, they provide strategies and options your health center can utilize to make waste management more cost-effective with your existing vendors. With ICS, members see an average savings of 57% and if you don't see any savings, you pay no fee to ICS.

## **Background Screening**



Good Egg provides a solution that looks beyond the traditional background check. You won't just get a comprehensive look back at a candidate's past, you'll get a look at their present and future behaviors, as well.

- Protect the safety of your workplace by running customized background checks on every prospective hire
- Maintain a productive, happy workforce by screening for drug and social media habits before you make a job offer
- Optimize the safety and productivity of your workforce through an ongoing monitoring program

## Collections



TSI offers strategic end-to-end accounts receivable management and collection services for CPG members. TSI provides monthly reporting on all accounts and convenient options for transferring accounts. They also interface with most practice management systems.

- Cost effective first or third party intervention
- Medical and dental resolution
- Self-pay recovery
- · Minimize risk of accidental violations of state and federal collection laws

## Billing



Audit Billing Center, Inc. has provided revenue cycle solutions to clients for over 25 years. Audit Billing Center focuses on providing outstanding results at all levels of the revenue cycle. Their Client Portal provides all of the functionality necessary to access client's data. Members have full access to complete patient account detail and history, as well as individual patient statements. A complete directory of standard and custom reports are always readily available through your Client Portal.

## **Document Management**



GRM demonstrates technological leadership by bringing proprietary innovation and new levels of cost efficiency to document storage solutions, digital records management, data protection services document shredding services and healthcare release of information.

## **Payment Processing**



First Data Corporation is the global leader in electronic payment solutions. They make it easier for your organization to accelerate cash flow, reduce costs, and eliminate risks associated with check and cash handling.

- Receive funds faster by electronic payments
- Decrease costs with free internet lines vs. costly phone line rentals
- Streamlined check acceptance process
- Paperless processing
- Eliminate bad checks & avoid theft

## **Electricity and Gas**



VARO is your resource for making informed energy decisions. VARO uses a consultative approach to help you determine the best strategy behind your choice for electricity and natural gas supply services. VARO performs competitive bids to ensure a proper evaluation of products, rates and features to bring you the lowest cost for your energy choices and also provides ongoing support and analysis.

## **Wireless Communications**



- 25% corporate and employee discount
- Existing customers are eligible for discounts



- 22% corporate discount
- 19-22% employee discount
- Up to 25% off accessories

## **Facility Maintenance**



Home Depot Pro is the leading national provider of integrated facility maintenance solutions. We serve a wide array of customers, including commercial offices, educational, healthcare, hospitality facilities, and building service contractors. Our unmatched combination of expertise, convenience, products, programs, and technology allows us to deliver smart solutions that advance the performance of our customers' facilities.

Your Home Depot Pro account executive is a facility maintenance expert and available to help identify ways to drive efficiency in these specific areas: controlling operating costs, improving building health, safety, and security, enhancing facility image, increasing staff productivity, and meeting sustainability goals.

## Logistics and Private Label Manufacturing



Intelimed Global (IMG) possesses a commitment to adding value to the supply chain and is aligned to address disparate healthcare outcomes across all socio-economic segmented groups. IMG delivers premium products into the marketplace as an OEM (original equipment manufacturer) and continually scan's the marketplace to strategically coalesce a select network of global suppliers, experienced sales reps, and marketing experts. Our aim is to contribute to elevating minimum standards of care and transform ideas into next-generation, life-enhancing, lifesaving products and services.

## For Placement Only



Global Industrial Healthcare Solutions<sup>™</sup> offers a broad assortment to support the health of your business. Global offers a wide assortment, from wire shelving, supply carts, and floor machines to professional-grade labware, splash guards, medical refrigeration, and more so your teams can prioritize the care, assistance, and treatment their patients need. Across the continuum of care, from community health centers to on-site ambulatory services, you can count on Global for the right equipment, at the right time, at the best value. With Global Industrial supplying your facility you will receive:

- Dedicated Account Managers
- Access To An Extensive Product Assortment Of Leading National Brands and Global Industrial Exclusive Brands™
- In-Stock Items Ship Out The Next Business Day From Our National Distribution Network
- Products And Solutions From Waiting Room To Exam Room And Everything In Between

15 | CommonWealth Purchasing Group

Our resources are associated with organizations whose core values and mission aim to benefit nonprofit health systems and human service organizations.



## **BUSINESS PLANNING ASSISTANCE**

Capital Link is a nonprofit organization that helps health centers and primary care associations plan capital projects, finance growth and identify ways to improve performance. Working nationally with health centers since 1998, Capital Link is dedicated to strengthening and expanding high-quality community-based health care in a rapidly changing marketplace. *Capital Link offers*:

- Capitalization strategies for facilities
- Operational expansion metrics and analytical services for measuring impact
- Evaluating financial and operational trends
- Direct assistance in planning for and financing operational growth and capital needs



#### **IT NETWORK**

Health Choice Network, Inc. (HCN) is a national model of a successful collaboration among health center controlled networks, community health centers and other health partners. Through its cutting-edge health information technology and business services, HCN participants increase efficiencies, decrease costs and provide better and more accessible patient care. HCN is a not-for-profit organization governed by a Board comprised of its members. HCN member centers and additional customers provide care to more than 2.2 million patients. It plays a vital role in improving the quality of life within the communities they serve.

# MEMBER PARTNERSHIPS















































# VENDOR SUPPLY INDEX

## **MEDICAL AND LABORATORY**

Vaccines, Lab Testing, Medical Devices, Afinion A1C Testing, Determine Combo HIV Testing, Cholestech Rapid Lipid Testing, Diagnostics, Supplies and Equipment, Equipment Management

## **PHARMACEUTICALS**

340B and Non 340B Pharmaceuticals, Generics, Pharmacy Design, Pharmacist Recruitment Services, Women's Health Products

#### **DENTAL**

Dentures, Cast Partials, Valplast Partials, Crowns, Bridges, Implants, Orthodontic Appliances, Restorations, Caries Risk Assessment/Periodontal Index Reporting, Supplies and Equipment

## **OFFICE SUPPLIES AND FURNITURE**

Office Supplies, Office Furniture, Paper, Toner, Breakroom Supplies, Copy and Print, Facilities, Janitorial and Sanitation Supplies, Printer, Copier and Fax Machine Servicing

#### **TELEHEALTH**

Primary Care, After Hours/Urgent Care, Dentistry, Psychiatry, Behavioral health, Dermatology, Neurology, Hepatology

## **COMMUNICATIONS**

Call Center Operations, Text Messaging, Interpretation Services, Telelanguage, Video Interpreting, Remote Receptionist, Online Dispatch System, Scheduling, Physician Referral, Nurse Triage, Telehealth, Patient Engagement Software

## **INFORMATION TECHNOLOGY**

eMarketplace and Purchasing Portal, IT Equipment, EMR/PM Training/Support, IT Hosting, EMR/PM Implementation and Optimization, Medical Carts, Point-Of-Care Solutions, HIPAA and Security Assessments, Pax Monitors, Cybersecurity

#### **RECRUITMENT AND HR SOLUTIONS**

Locum Tenens, Nurse Recruiting, Travel Physicians, Executive Recruiting, Physician Recruiting (Temporary and Permanent Placement), Health Insurance and Benefits, Retirement Planning, Risk Management, Survey Services, Healthcare Training and Compliance Management Software, Credentialing, Comprehensive Background Checks

#### **MISCELLANEOUS**

Waste Management Services, Document Management, Shredding, Data Protection Services, Payment Processing, Logistics and Private Label Manufacturing

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# MEET THE TEAM

Our team is committed to providing members with low-cost solutions and top tier customer support. We are here when you need us.



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# CONNECT WITH US



## **CENTER FOCUS PODCAST**

Center Focus is a bi-weekly podcast featuring ideas, events and insights from community health center thought leaders and innovators. Each episode features interviews with a health center leader on timely topics such as health center governance, patient care, staffing and recruitment, financial management, and health center growth and development.



## **WEBINARS**

We host a bi-monthly webinars with our vendors to educate and inform our members on what our vendors can do for your organization. Topics are diverse and range from updates to laws, policies and procedures affecting FQHCs, key industry trends, emergences in technology, and more.



## SOCIAL

Be sure to follow us across the following social platforms:

LinkedIn: CommonWealth Purchasing Group

Twitter: cwpurchasing FB: cwpurchasing

Instagram: cwpurchasing

## **VISIT OUR WEBSITE**

Sign up for our email list and connect with the team at www.cwpurchasing.com/connect.



We are always expanding our vendor list and categories. Check out all of our contracted partners offering discounted pricing at cwpurchasing.com and become a member today!

## **MCKESSON**



















Office DEPOT

































































































