



COMMUNITY
HEALTH CARE
ASSOCIATION
of New York State

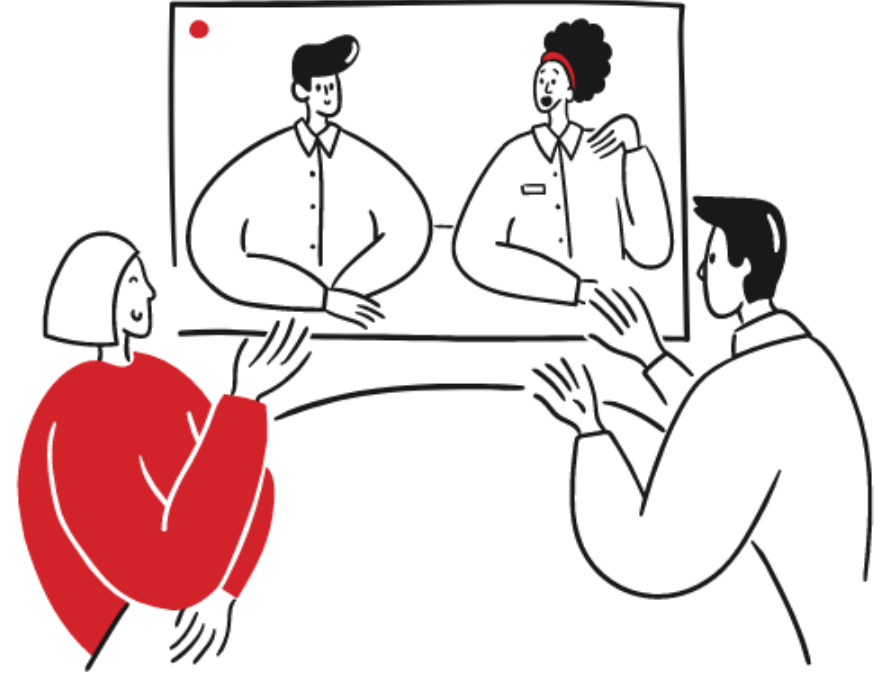
CHCANYS NYS-HCCN presents

The Heart of Healthcare: Harnessing Technology and Innovation to Improve Patient Experience

Day 1 – June 6, 2023

Zoom Guidelines

- You have been muted upon entry. Please respect our presenters and stay on mute if you are not speaking.
- Please share your questions in the chat. CHCANYS staff will raise your questions to our speakers and follow up as needed if there are unanswered questions.
- The workshop is being recorded and slides will be shared after the session.



New York State HCCN Objectives



Project Period 2022-2025

2022-2025 Project Period

1

Clinical Quality

2

Patient-Centered Care

3

Provider and Staff Wellbeing

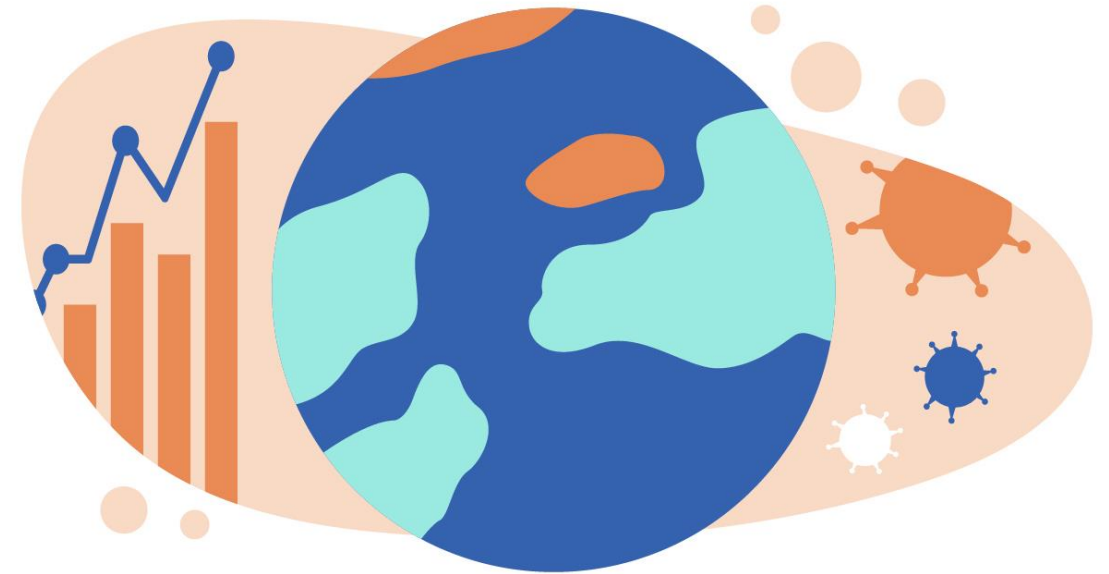
- ✓ Patient Engagement
- ✓ Patient Privacy & Cybersecurity
- ✓ Social Risk Factor Intervention
- ✓ Disaggregated Patient-level Data (UDS+)
- ✓ Interoperable Data Exchange & Integration
- ✓ Data Utilization
- ✓ Leveraging Digital Health Tools
- ✓ Health IT Usability & Adoption
- ✓ Health Equity and REaL Data Collection*
- ✓ Improving Digital Health Tools- Closed Loop Referrals*

* - Applicant Choice Objective
Bold- Objective Carried over into 2022-2025



Agenda

1. Dr. Thomas Mason & Lana Moriarty (Office of the National Coordinator, HHS) on HIT & Patient Engagement
2. Dr. David Bates (Brigham & Women's Hospital, Mass General, Harvard Medical School) on Third Party Apps
3. Rimidi and TrueCare on Remote Patient Monitoring



ONC Patient Engagement Playbook



Dr. Thomas A. Mason, MD
**Chief Medical Officer, Office
of the National Coordinator**



Lana Moriarty, MPH
**Senior Policy Advisor, Office
of the National Coordinator**



Q&A





Using Third Party Apps

Dr. David Bates, MD, MS

Chief of the Division of General Internal Medicine & Primary Care at Brigham and Women's Hospital

Medical Director of Clinical and Quality Analysis, Information Systems at Mass General Brigham



Using Third-Party Apps

CHCNYAS, 2023

David W. Bates, MD, MSc

Brigham and Women's Hospital and Harvard Medical School

Disclosures

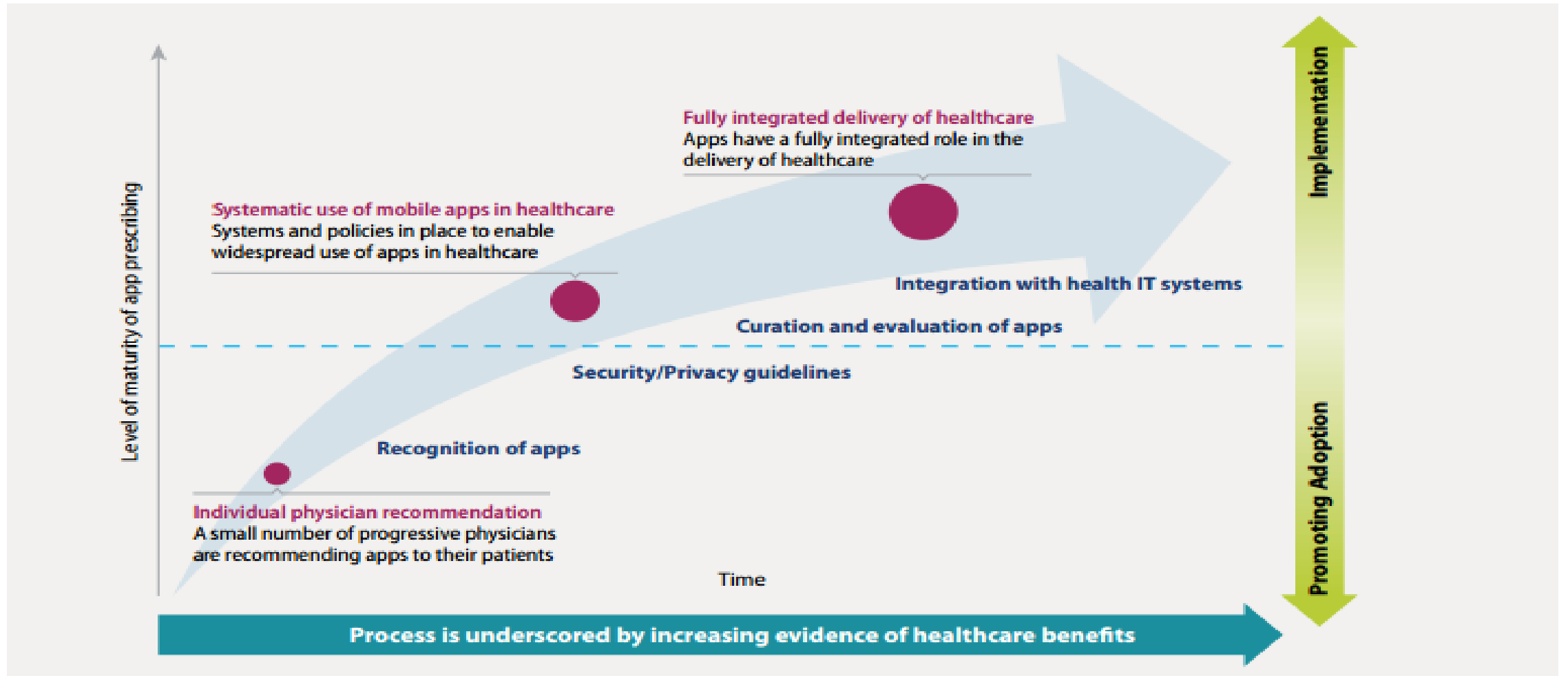
- Dr. Bates reported consulting for EarlySense, which makes patient safety monitoring systems. He receives cash compensation from CDI-Negev Ltd, which is a not-for-profit incubator for health information technology startups. He receives equity from ValeraHealth, which makes software to help patients with chronic diseases; from Clew, which makes software to support clinical decision-making in intensive care; and from MDClone, which produces deidentified versions of clinical data.

Overview

- Background
 - Some earlier work on apps
 - The marketplace
 - JAMA policy paper
- Methods/results of this study on rating apps
- Connecting apps to EHRs
- Marketplace observations, perspective and a way forward

The App Marketplace

As of 2013, 43,000+ apps exist relating to health or wellness



IMS Institute for Healthcare Informatics. *Patient Apps for Improved Healthcare: From Novelty to Mainstream.*; 2013.

The App Marketplace (2019)

- Several hundred thousand health apps
 - Billions of dollars being funneled in
- But most not targeted at chronically ill, may not be usable by sickest patients

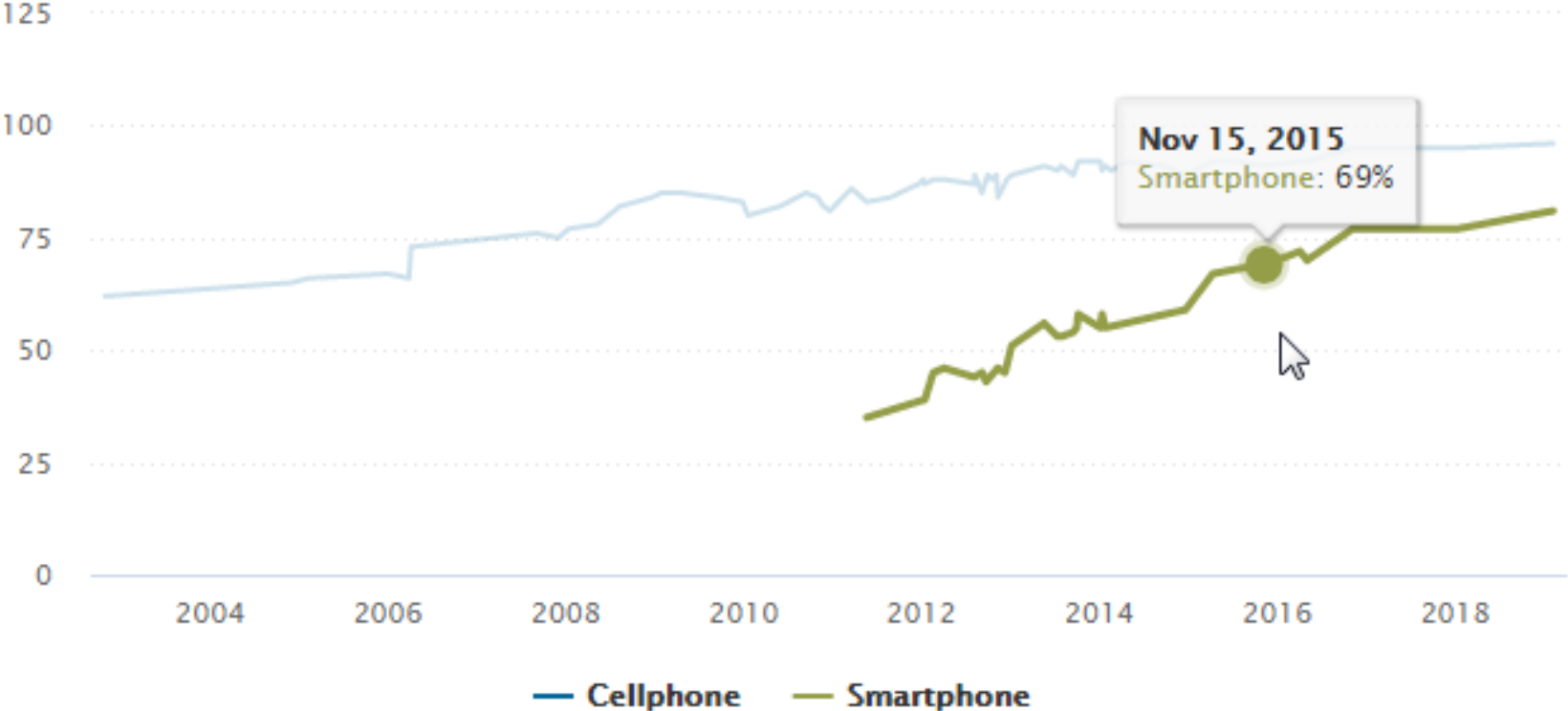
Did a review of health apps for chronically ill:

Singh et al, Health Affairs 2016

- Consumers' ratings were poor indications of apps' clinical utility or usability
- Most apps did not respond appropriately when a user entered potentially dangerous health information

Pew Data on Smartphones 2019

% of U.S. adults who own the following devices

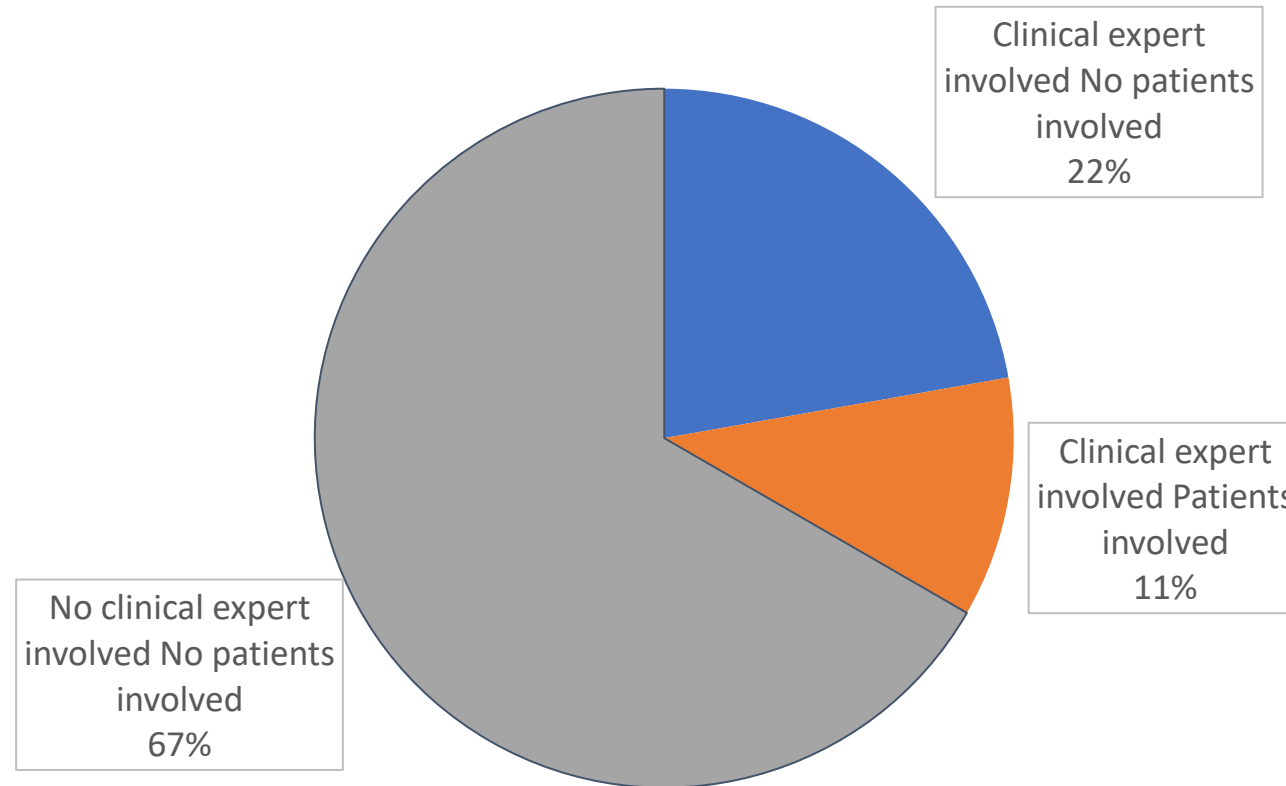


Source: Surveys conducted 2002-2019.

	Any cellphone	Smartphone	Cellphone, but not smartphone
Total	96%	81%	15%
Men	98%	84%	14%
Women	95%	79%	16%
Ages 18-29	99%	96%	4%
30-49	99%	92%	6%
50-64	95%	79%	17%
65+	91%	53%	39%
White	96%	82%	14%
Black	98%	80%	17%
Hispanic	96%	79%	17%
Less than high school graduate	92%	66%	25%
High school graduate	96%	72%	24%
Some college	96%	85%	11%
College graduate	98%	91%	7%
Less than \$30,000	95%	71%	23%

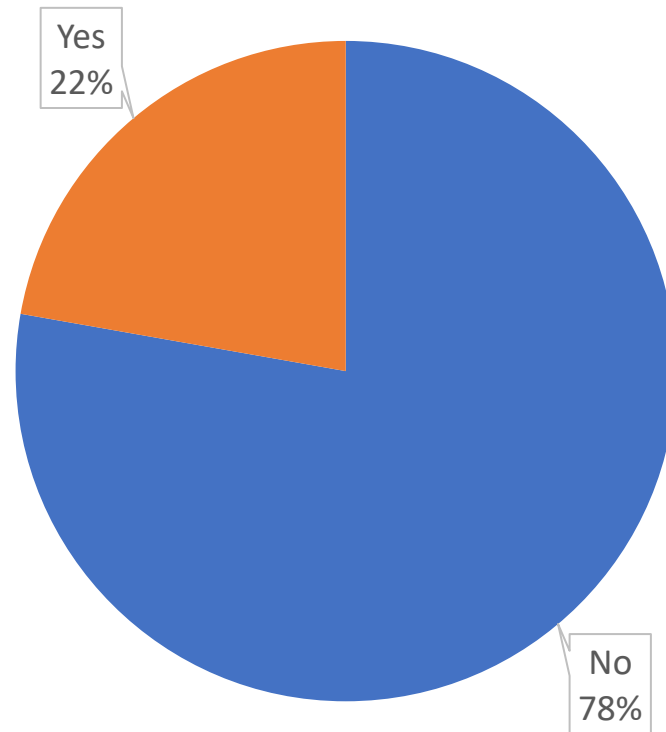
Findings

Were clinical experts and patients involved in app development or quality control?



Findings

Does the app reward the user for engaging with the app or achieving health goals?






[Journal of General Internal Medicine](#)

pp 1–10

Usability of Commercially Available Mobile Applications for Diverse Patients

Urmimala Sarkar , Gato I. Gourley, Courtney R. Lyles, Lina Tieu, Cassidy Clarity, Lisa Newmark, Karandeep Singh, David W. Bates

Original Research

First Online: 14 July 2016

DOI: 10.1007/s11606-016-3771-6

Cite this article as:

Sarkar, U., Gourley, G.I., Lyles, C.R. et al. J

GEN INTERN MED (2016).

doi:10.1007/s11606-016-3771-6



Citations



Shares



Views

Results

- Three groups
 - 9 caregivers
 - 10 patients with depression
 - 10 with diabetes
- Given condition-specific tasks
 - Enter your blood glucose
- Completion rate 43% without assistance
- Key themes
 - Lack of confidence with technology
 - Frustration with design features and navigation
 - Interest in having technology to support their self-management

Use of User-Centered Design by Vendors

- Required as part of meaningful use
- 11 vendors studied
- Fell into 3 categories
 - Well-developed UCD
 - Basic UCD
 - Understand importance but do not have UCD fully integrated into environment
 - Misconceptions of UCD
 - No UCD in place

Ratwani et al, JAMIA 2015

New Online

Views **5,711** | Citations **0** | Altmetric **45**

Viewpoint

October 11, 2018

Health Apps and Health Policy What Is Needed?

David W. Bates, MD, MSc^{1,2,3}; Adam Landman, MD^{2,4}; David M. Levine, MD, MPH, MA^{1,2}

[» Author Affiliations](#) | [Article Information](#)

JAMA. Published online October 11, 2018. doi:10.1001/jama.2018.14378

Over 325,000 health apps

Shortcomings:

- Safety
- Cataloguing evidence
- Interoperability
- Incentivizing value

Figure. Example of a Possible Health App Grading Label

Health App Grading		
Weight Loss Coach Information app designed to provide guidance on diet and exercise to lose weight Time commitment: 3 minutes, 4 times a day		
Known health benefits: 3-lb weight loss in 4 weeks		
Warning: do not use with weight loss medication		
	Score (out of 5)	Grade
Honesty ^a	3.2	C
Health information	2.1	D
Technical information ^b	2.2	D
Security and privacy	5.0	A
Ease of use	4.4	B
Popular rating	4.8	A
Best for: people who want to lose weight		
Special features: weight tracking with digital scale, send weight data to medical record, game-based encouragement, English- and Spanish-language options		

^aAccuracy of claims including cost, consent, and the accuracy of the app store definition.

^bSoftware performance, stability, interoperability, bandwidth, and application size.

Policy Issues	Current Deficits	Examples	Policy Solutions
Safety	<ul style="list-style-type: none"> • Response to dangerous situations • Appropriate triage • False claims • Privacy 	<ul style="list-style-type: none"> • Suicidality disregarded • Misdiagnosis • Incorrect blood pressure readings 	<ul style="list-style-type: none"> • Require FDA or third-party-approved verification of safety, privacy, and false claims
Cataloging Evidence	<ul style="list-style-type: none"> • Comparing and assessing apps 	<ul style="list-style-type: none"> • Only star rating guides decision-making 	<ul style="list-style-type: none"> • Open-source directory of app evidence • Standardized “Nutrition Facts” label for health apps (see Figure)
Interoperability	<ul style="list-style-type: none"> • No push/pull of data 	<ul style="list-style-type: none"> • Patients and clinicians cannot push data to EHR using apps 	<ul style="list-style-type: none"> • Enhance open API offerings, including ability to transfer data from apps to EHRs
Incentivizing Value	<ul style="list-style-type: none"> • Apps do not reach audience most in need 	<ul style="list-style-type: none"> • Few high-quality apps for schizophrenia and HIV • Most apps require high health literacy 	<ul style="list-style-type: none"> • Federal support for research and development of apps in areas of specific need

 Original Paper

Comparing Characteristics of Patients Who Connect Their iPhones to an Electronic Health Records System Versus Patients Who Connect Without Personal Devices: Cohort Study

William J Gordon^{1,2,3}, MD, MBI  ; David W Bates^{1,2}, MSc, MD  ; Daniel Fuchs³, BSc  ; John Pappas³, AS  ;

Sara Silacci⁴, BSc  ; Adam Landman^{2,3,5}, MS, MD, MIS, MHS 

- Variables associated with an increased likelihood of using “Health Records on iPhone” included male gender (adjusted OR 3.4) and younger age, particularly below 50 years of age.
- With each decade of age over 50, people were less likely to be “Health Records on iPhone” product users.
- Asian patients were more likely to use the product than Caucasian patients (adjusted OR 1.32; 95% CI 1.16-1.51; $P < .001$), though there was no significant difference between African Americans and Caucasians (adjusted OR 1.15; 95% CI 0.94-1.41; $P = .17$).
- Patients who resided in higher ZIP code income quartiles were more likely to be users than those in the lowest quartile.

Beyond validation: getting health apps into clinical practice

William J. Gordon, Adam Landman, Haipeng Zhang & David W. Bates

[*npj Digital Medicine*](#) volume 3, Article number: 14 (2020)

- Key issues:
 - Education and awareness
 - Creating digital formularies
 - Workflow and EHR integration
 - Addressing payment models
 - Patient/provider support

Summary

- Smartphones/mobile devices are now ubiquitous even in many disadvantaged populations
- Marketplace includes huge number of apps
 - Bewildering for both patients and providers
- Little evidence that any of them work—very hard to find the right ones
- Yet there is great potential
- Need better approaches to sort this out including third-party schemes for reliably rating them
- Changes are needed on the policy front

Methods/Results on Health Apps Rating Study

Array of app rating tools



HAUTE AUTORITÉ DE SANTÉ



THESIS

- Delphi Process
 - Patient representative
 - Experts from industry, academia, IS

Domain

Transparency

Health content

Technical content

Security/privacy

Usability

Subjective

Transparency

Domain	Criteria
Transparency	Cost of app Consent Accuracy of app store description

Health content

Domain	Criteria
Health content	Appropriate measurement Appropriate interpretation of data Quality of information Potential for harm Literacy level Presentation of information

Technical content

Domain	Criteria
Technical content	Software performance/stability Interoperability Bandwidth Application size

Security and privacy

Domain	Criteria
Security/Privacy	Protection against theft and viruses Authentication Data sharing Maintenance Signaling of breaches Anonymization

Usability

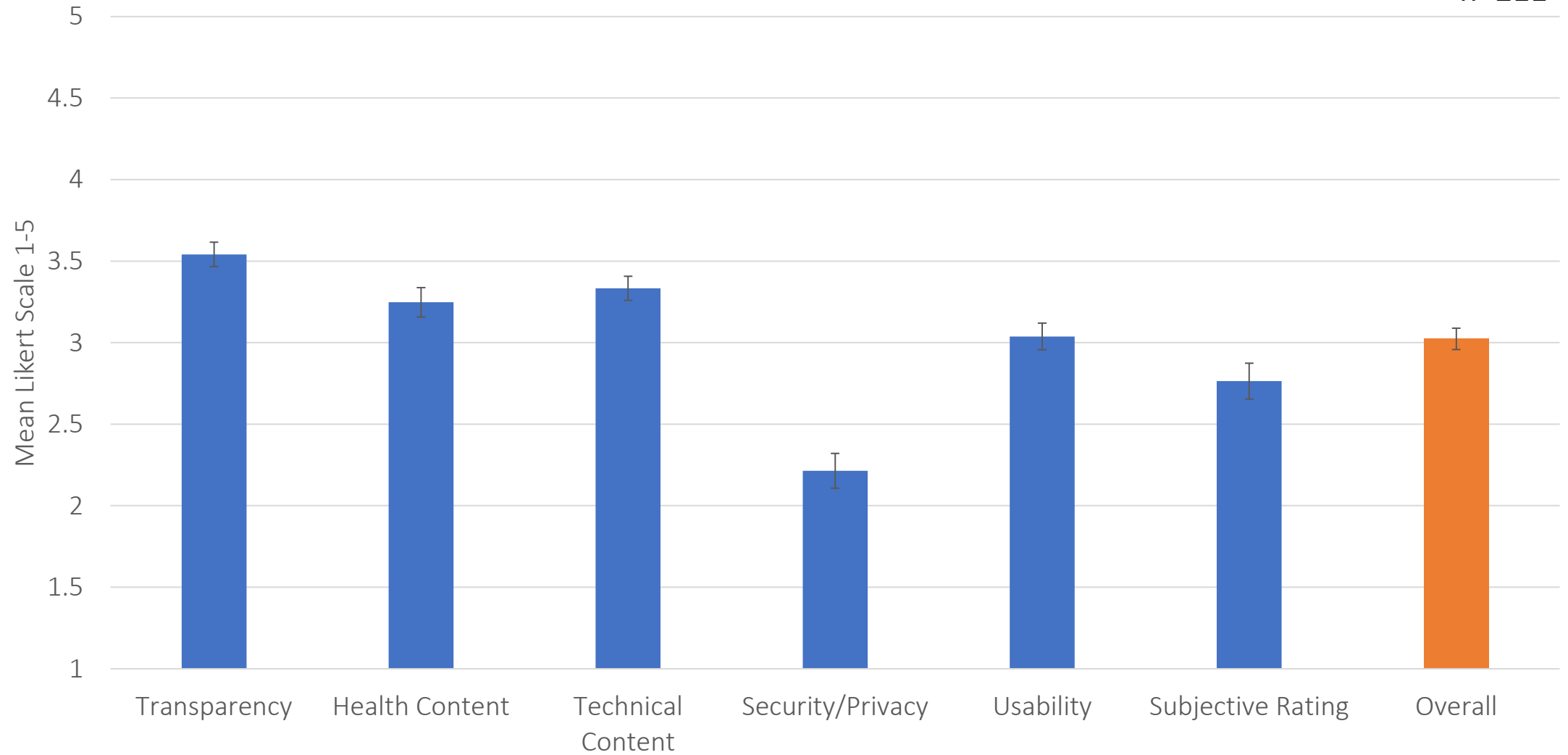
Domain	Criteria
Usability	Installation and setup Functionality Aesthetics Customization/tailoring Ease of use for users with low literacy and numeracy Availability in multiple languages

Subjective

Domain	Criteria
Subjective	Recommend app Overall star rating

Preliminary validation

n=211



Preliminary Validation

- 2 lowest-rated conditions
 - HIV (mean 2.4)
 - Schizophrenia (mean 2.5)
- 2 highest-rated conditions
 - COPD/asthma (mean 3.4)
 - Obesity (mean 3.4)
- Ratings required 13.9 minutes
- Poor alignment with star ratings ($r=0.24$)
- Cronbach's alpha: 0.85
- Cohen's kappa: 0.31 – 0.60

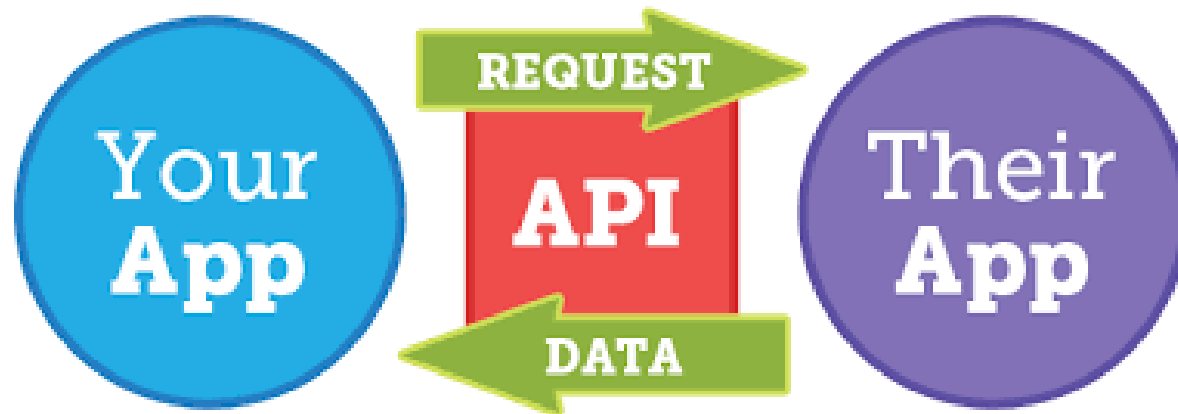
Conclusions

- Multi-stakeholder group formed THESIS
- Apps performed poorly, especially in privacy/security and interoperability
- App turnover
- With more investigation, THESIS can guide app developers, policymakers, clinicians, and patients

Connecting Health Apps to EHRs

Application Programming Interface (API)

- APIs allow software to electronically access data and services from another software program
- APIs expose EHR internal functions (operations, inputs, outputs) in a limited fashion
 - No need to share proprietary code
 - Control access
 - Provides building blocks to develop application



Fast Healthcare Interoperability Resources (FHIR)

- ***Open*** Health Level 7 Standard
 - Leverages previous HL7 expertise
- Fast and easy to implement
 - Specifications are free
 - Based on web standards (HTTP, OAuth, XML, JSON)
 - Supports RESTful architectures



FHIR Enables Innovation Across EHRs

Apps



FHIR API

FHIR Data Profiles



- Authentication/Authorization (OAuth2)
- Ability to launch and embed apps

Electronic Health Record



Other EHR Systems

Mandl KD and Kohane IS, Escaping the EHR Trap – The Future of Health IT, NEJM 2012;366:2240-2. <http://smarthealthit.org/wp-content/uploads/SmartonFhirPresentation-HIMSS-v8.pdf>

Meaningful Use API Requirement

- Stage 3 Meaningful Use *requires* APIs within EHRs:
 - Under Objective 5¹, Measure 1:
 - *“...The patient... is provided access to an ONC-certified API that can be used by third-party applications or devices to provide patients (or patient-authorized representatives) access to their health information...”*
- As a result, most major EHR vendors have built functionality to support this requirement, including Epic

¹ <https://www.federalregister.gov/documents/2015/10/16/2015-25595/medicare-and-medicaid-programs-electronic-health-record-incentive-program-stage-3-and-modifications>

Paradigm Shift of Patient APIs

Concerns

- Patients will be able to retrieve electronic records without going through hospital
 - Concern patients may not understand implications of releasing their data
 - Bad apps/actors may have easier access to healthcare data

Opportunities

- Research/Innovation
 - Investigators can create patient apps that aggregate data from other healthcare institutions
- Patient Care
 - Opportunity to direct patients to high quality apps

Apple Opens Health Records APIs to Developers

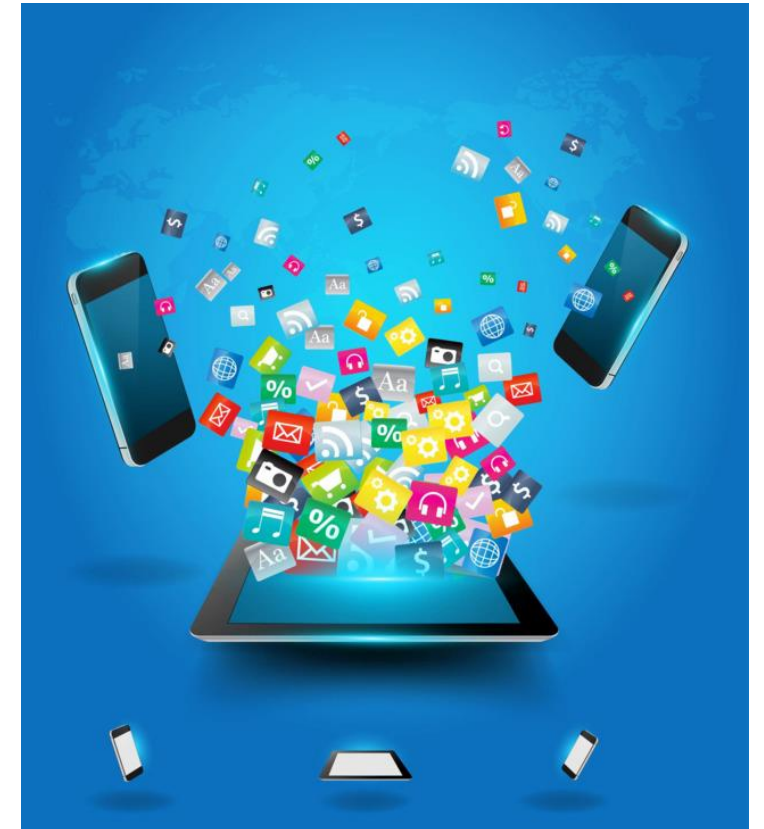
- Health Records API allows developers and researchers to create an ecosystem of apps that utilize health records to help users better manage medications, nutrition plans, their conditions, and more
- Empower patients to share their health records from multiple health institutions with apps they trust
 - Patients will need to authorize the sharing of information from Apple to third-party apps
 - Data will flow from Apple Health directly to the third-party app (not through Apple Servers)



Marketplace Observations

Digital Health Formularies

- Express Scripts and CVS both recently announced plans for digital health formularies
 - Curated lists of digital health apps
- Digital health being treated similarly to traditional medications



<https://a16z.com/2019/06/26/bio-newsletter-june-2019/>

<https://cvshealth.com/newsroom/press-releases/cvs-health-introduces-new-service-help-pbm-clients-manage-health-and>

<https://www.fiercehealthcare.com/tech/express-scripts-to-launch-digital-health-formulary-for-payers-patients>

Future Prescribing of Apps

Prescribe view – embedded within Hyperspace

John Doe DOB: 1/15/1971 SEX: MALE

ORDER 17 Search Results

Diagnosis: ACL RECONSTRUCTION

Types of ACL Injuries

ACL Reconstruction Surgery

Preventing ACL Injuries

Digital Service appended to Meds & Orders (same as medications)

Meds & Orders

Medications

Procedures Ordered This Unit

Unassigned Orders

HEALTHY TRAC

EMR EDUCATIONAL PROGRAMMING

Monitor view – Patient's Digital Engagement

John Doe DOB: 1/15/1971 SEX: MALE

ORDER MONITOR

PROGRAMS/SERVICES ARTICLES/MEDIA

DATE	TITLE	VIEW
JUL 14, 2016	PREDIABETES (ENGLISH)	✓
AUG 10, 2016	Fibric Acid Derivatives for High Cholesterol	✓
AUG 01, 2016	Distress Screening	✓
OCT 21, 2016	ACL RECONSTRUCTION	⊖

Patient Presented with Digital Service Embedded in MyChart

MyChart

Upcoming Express Appointment

Blood Sugar Low, Hypoglycemia

Staying Fit to Prevent Stroke

Diabetes - Type 2

Spring Allergies May Make Difficult

ACL Recovery Update

Supporting Apps in Healthcare Systems

- Ochsner Health System introduced a 'genius bar': The O Bar
- Uses interactive health technology to help people navigate their health through doctor-approved apps, activity trackers and other devices.
 - Food and nutrition tracking
 - Fitness and activity
 - Chronic condition management, like diabetes and smoking
 - Support and education



Conclusions

- Health Apps are here to stay
 - Increasing sophistication
 - Significant shortcomings for low health literacy and high-cost high-need patients who could benefit most
 - Struggle with security, privacy, and interoperability
- THESIS is a promising framework to evaluate health apps
- Need to figure out how best to integrate into our practice
 - Integration with EHRs is pivotal
- Marketplaces emerging that curate apps, enable “prescribing” workflows, and support

Q&A



Remote Patient Monitoring: Rimidi and TrueCare



Lucienne Ide, MD, PhD
Founder & Ceo
Rimidi



Matt Kosel, PA
Vice President, Informatics
and Enterprise Analytics
TrueCare



Mike Casamassa
Vice President,
Medical Solutions
Henry Schein Inc



Remote Patient Monitoring of Blood Pressure at TrueCare

Matthew Kosel PA-C, MSHCI
Vice President of Informatics and Analytics
TrueCare



Overview

- Review RPM Team Members
- RPM Process
- Discuss Sustainability
- Lessons Learned
- Time for Questions



TrueCare

By the numbers

- An FQHC that has 300,000+ visits and cares for 60,000 patients per year
- 14 locations, 3 mobile clinics and 110 provider FTEs in Northern San Diego
- 70% of patients are enrolled in Medicaid
- OCHIN Epic member for 2.5 years
- Using Rimidi for RPM-BP for 6 months



RPM in California

- Remote Patient Monitoring are not reimbursable services for Medicaid
- Can only receive PPS rate reimbursement for 1 medical and 1 dental service in the same day
- Cell enabled BP devices are not covered by Medicaid



TrueCare's Vendor Criteria

1. In RPM for 5+ years
2. Uses cell-enabled devices
3. Vendor to provide patient support for devices
4. Desires to own the BP devices
5. Wanted bi-directional interface with EHR
6. Solution that minimizes the headaches of working out of two systems
7. Start with Blood pressure but expand to glucose monitoring



RPM Roles / Responsibilities

1. Provider
 - *Identifies patient with HTN that is difficult to control and sends to health educator*
2. Health Educator
 - *One educator at each location*
 - *Enrolls in platform, provider monitor and educates patient on RPM*
3. Health Coach / Health Educator –
 - *Monitors blood pressure readings on Rimidi*
 - *Notifies pharmacist of abnormal readings*
 - *Communicates with patient via Rimidi Texting*
 - *Works to get BP devices returned*



RPM Roles / Responsibilities

4. Pharmacist

- *Reviews chart and makes medication changes*
- *Works with health educator to communicate changes*

5. Primary Care Provider

- *Notified of outcomes*



Outcomes

- About 110 patients in pilot
- 94% of patient are recording readings
 - *In Epic, data is entered as RPM readings as a “flowsheet”*
- 44% have achieved BP control
 - *This population is our hard to control BP patients*
 - *Data is entered as RPM data for our UDS report*
- About 30% of patients who “graduated” from RPM have yet to return BP cuffs.
- Working to expand to all primary care sites



RPM Sustainability

- Need 1 extra visit per month at PPS rate for every 13 patients in Rimidi per month
 - *Based on TrueCare PPS rate and may be different for other FQHCs*
 - *Does not include initial purchase or BP cuffs and implementation costs*
 - *Is needed as RPM services not covered in California*



RPM Sustainability

- How to Calculate Sustainability

*Cost of Rimidi platform for 1 user per year
+ Cost of BP cuff Data per year (year 2+)
+ Cost of BP replacement (20-30% replacement)*

= cost of 1 user per year ÷ 12 months

= cost of 1 user per month

Visit per month break even =

1 ÷ (cost of 1 user per month ÷ Avg Reimbursement per visit)



RPM Sustainability

The “Flip Visit”

- Is a limited, “scripted” visit where all documentation done by support staff
- Is an “overbook” on the provider’s schedule
- Staff uses EHR template to gather all information and prepare patient for provider
- Allows provider to quickly see patient with minimal other work



RPM Device Lessons

- Cell Enabled BP monitors MUCH better than Bluetooth enabled devices
- Disenrolling patients in platform is important
- Getting blood pressure devices back can be difficult and can add unexpected expense
- If insurance does not cover cell-enabled devices, need to build device costs into budget
- (Future) If using cell enabled RPM devices, check if glucose strips are covered by insurance



RPM Workflow Lessons

- Want to create workflows that minimize work on primary care providers
- Ensuring you communicate the “ideal” desired patient is important if you have a limited resource
- Need to ensure staff have dedicated time to review and work incoming BP readings
- Still need to figure out if we will work out of two systems or if our EHR has needed tools to do most work on of our EHR



Q&A





Continue the Conversation: Wednesday June 7, 12PM-2PM

Tomorrow's Agenda: Health Center Showcase

1. Urban Health Plan on Reducing No-Shows
2. Ryan Health on Expanding Telehealth
3. Oak Orchard on Telehealth for Rural Clinics
4. OpenNotes Spotlight: The Door

We hope to see you then!



Workshop Evaluation Survey

Please share your feedback on this session. This should take less than 3 minutes to complete.

Survey Link:

https://forms.office.com/Pages/ResponsePage.aspx?id=YSZI7iDhjEqs_ICzVbYzoqmlH89zfFNPhDWTC9uAhXZUNjRWQU80NUxQMUVRFpGTjFBMIZPV1NSNi4u



Thank you!

